



PHASE V • ASCEND | EXECUTIVE TRACK V-B

Chief Trade Floor Business Architect

FRONT-TO-BACK OPERATING MODEL AUTHORITY

Hold the entire trade floor in view - capabilities, value streams, systems, data, controls and change.

From senior business analyst or architect to the enterprise authority who designs the target operating model and connects strategy to executable transformation.

OPTIONAL POST-PHASE IV • QUALIFIED DIRECT ENTRY

EXECUTIVE MANDATE

The seat where enterprise direction becomes executable.

The Chief Trade Floor Business Architect defines how the front-to-back enterprise should work. The role converts strategy and regulatory obligations into capability maps, value streams, target operating models, process and information architecture, integration blueprints, transition states and governance.

What the track changes

- Move from project-level requirements into enterprise-wide design authority
- Translate strategy and regulation into coherent capabilities and operating models
- Model the trade floor across value streams, systems, data, controls and ownership
- Design executable transition states rather than idealized end-state diagrams
- Govern architectural decisions and communicate trade-offs to executives

6

EXECUTIVE PILLARS

18

CURRICULUM MODULES

1

BOARD-READY CAPSTONE

WHO THIS IS BUILT FOR

Senior professionals preparing for enterprise accountability.

01

Senior and Lead Business Analysts moving into business architecture

02

Business Architects, Enterprise Architects and Operating Model leads

03

Capital-markets transformation, program and platform leaders

04

Front-office, operations, risk, regulatory and data specialists seeking enterprise scope

TWO ENTRY ROUTES

Continue after Phase IV

Flagship graduates can roll into the track as the optional ascent beyond the fourteen milestones.

Enter directly

Qualified senior candidates can start here without completing Phases I-IV. The Blueprint Call defines the correct rung.

The fit standard

The candidate should bring meaningful exposure to capital-markets business, technology, operations, risk, data, regulation or transformation - and be ready to produce executive work products, defend trade-offs and lead across functions.

SIX PILLARS OF EXECUTIVE COMMAND

A complete operating system for the role.

01 STRATEGY-TO-CAPABILITY TRANSLATION

Convert enterprise priorities into capability models, heatmaps and investment themes.

02 TARGET OPERATING MODELS

Design organization, process, technology, data, control and governance components as one system.

03 FRONT-TO-BACK ARCHITECTURE

Trace value streams from client and investment intent through execution, risk, settlement and reporting.

04 REGULATORY-DRIVEN REDESIGN

Embed obligations, evidence, lineage, controls and accountability into the operating model.

05 INTEGRATION & TRANSITION BLUEPRINTS

Define system boundaries, information exchanges, interim states, migration waves and decommissioning.

06 ARCHITECTURE GOVERNANCE

Establish principles, standards, decision forums, traceability and conformance oversight.

CURRICULUM ARCHITECTURE

Eighteen modules. Six executive phases.

01 FOUNDATION

- 01** The mandate of the Chief Trade Floor Business Architect
- 02** Capital-markets enterprise context and operating model boundaries
- 03** Strategy decomposition, outcomes and architecture principles

02 DIAGNOSE

- 04** Business capability modelling and maturity assessment
- 05** Value streams, customer journeys and front-to-back process architecture
- 06** Target operating model design across people, process, technology, data and controls

03 DESIGN

- 07** Trade lifecycle architecture across asset classes
- 08** Application, service and platform landscape rationalization
- 09** Information architecture, canonical concepts, lineage and data ownership

04 DECIDE

- 10** Integration architecture, APIs, events, messaging and orchestration
- 11** Regulatory architecture, control objectives and evidence design
- 12** Risk, resilience, segregation of duties and non-functional architecture

05 GOVERN

- 13** Current-state diagnostics, heatmaps and root-cause architecture
- 14** Transition architectures, migration waves and dependency planning
- 15** Architecture governance, standards, review boards and exception handling

06 DEFEND

- 16** Investment roadmaps, business cases and benefits traceability
- 17** Executive storytelling, decision papers and stakeholder alignment
- 18** Executive capstone: Global Trade Floor Target Operating Model

APPLIED EXECUTIVE WORK

Learn by producing decisions, blueprints and board material.

01

Build a Level 1–3 trade-floor business capability map

EXECUTIVE WORK PRODUCT

02

Create a front-to-back value stream and pain-point heatmap

EXECUTIVE WORK PRODUCT

03

Design a target operating model for a multi-asset trading function

EXECUTIVE WORK PRODUCT

04

Map systems, data, controls and ownership to lifecycle stages

EXECUTIVE WORK PRODUCT

05

Produce a regulatory traceability chain from obligation to evidence

EXECUTIVE WORK PRODUCT

06

Develop a transition architecture with coexistence and decommissioning states

EXECUTIVE WORK PRODUCT

07

Run an architecture review board simulation

EXECUTIVE WORK PRODUCT

08

Present an executive roadmap with dependencies, risks and value realization

EXECUTIVE WORK PRODUCT

PORTFOLIO EVIDENCE AND CAPSTONE

Artifacts that demonstrate executive readiness.

Executive deliverables

- Executive architecture vision and principles
- Trade-floor capability model and maturity heatmap
- Front-to-back value stream and operating model blueprint
- Process, information, application and control architecture views
- Regulatory traceability and evidence architecture
- Integration and interoperability blueprint
- Transition-state architecture and migration roadmap
- Architecture governance and decision-rights model
- Executive board pack and 90-day architecture agenda

CAPSTONE DEFENSE

One board-ready blueprint

Design and defend a global multi-asset trade-floor target operating model. The capstone must integrate capabilities, value streams, organization, processes, systems, information, controls, regulatory traceability, transition states, governance and a sequenced investment roadmap.

FINAL DEFENSE TESTS

- Strategic coherence
- Economic and operational realism
- Traceability of decisions
- Executive communication
- Implementation readiness

HOW THE TRACK WORKS

A practitioner-led executive development cycle.

BASELINE

Assess current role, target seat, domain depth and executive gaps.

01

FRAME

Establish principles, role mandate, case context and success measures.

02

BUILD

Create the models, decisions, roadmaps, governance and work products.

03

CHALLENGE

Defend assumptions through reviews, simulations and stakeholder trade-offs.

04

SYNTHESIZE

Assemble the board-ready capstone and executive narrative.

05

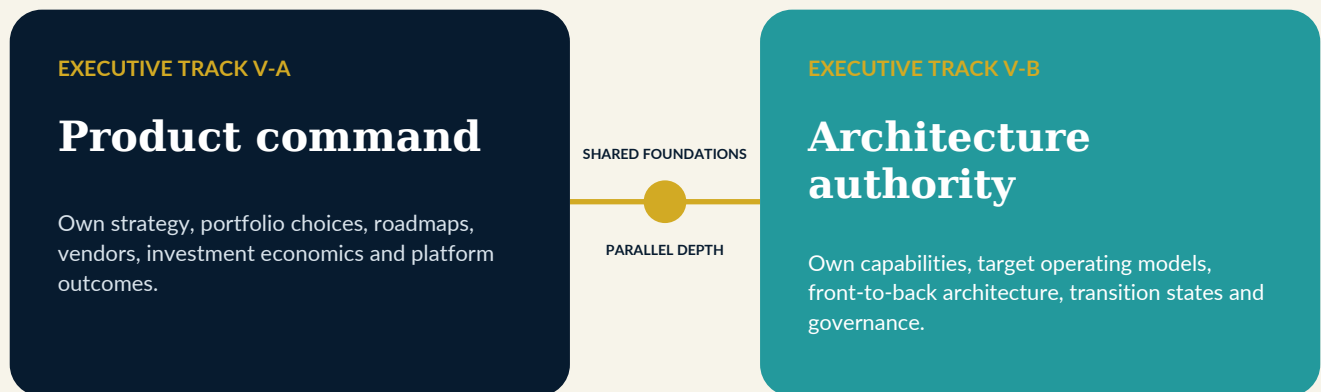
ASCEND

Leave with a 90-day plan, portfolio evidence and a defined next rung.

06

THE DUAL MANDATE

One summit, two forms of authority.



Why MD Market Insights

- Capital-markets specificity across the front-to-back trade lifecycle
- Practitioner-led application rather than generic role theory
- Executive artifacts that can support interviews, internal mobility and leadership conversations
- A scoped path built around the candidate's current role and target seat
- The ability to combine product command and business architecture in one coordinated plan



PHASE V • V-B | BEGIN WITH THE BLUEPRINT CALL

The next rung is defined in one conversation.

Scope the right entry point, align the program to your current role and target seat, and leave with a clear executive-development blueprint.

EXECUTIVE TRACK

Chief Trade Floor Business Architect

FRONT-TO-BACK OPERATING MODEL AUTHORITY

BOOK THE FREE CAREER BLUEPRINT CALL

Qualified direct entry available • Optional continuation after Phase IV • Dual mandate available

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